# FINDEX

## **Credit Consulting**

Unpaid invoices can seriously impact cash flow in any business. Beyond the costs associated with the collection of debts, in both time and money, they represent funds that are unavailable for use in growing your business.

Further, the longer that receivables remain outstanding, the lower the likelihood of them turning into funds at all. Our team of specialist advisers provide service-driven advice on how to reduce the risks presented to your business every day. They work with you to understand the unique needs of your business and in turn identify the strategies or solutions most suitable.

#### Our offering

#### **Credit Consulting**

We will first analyse the effectiveness of your credit strategy, drawing on your management and financial reports, policies and procedures, to answer:

- Are you carrying too great a debt?
- Do you have a credit policy in place?
- Are you using standardised debt collection letters?
- Are you distributing to your clients electronically?
- Do you perform Credit Checks or Trade References?
- Do you have upfront engagement agreements with your clients?
- Are you invoicing on completion of your work?

We will then provide you with a selection of viable solutions for both improved cash flow and minimised loss. These solutions address risk areas, credit terms, credit agreements and collection methods, and often include the introduction of an up-front payment system and the adjustment of company reports.

#### **Debt Collection**

Our experienced team of Credit Controllers and Managers who have a wide footprint throughout Australia and New Zealand, will tailor a collection method suited to your business and clients. For us, collections are centred around retaining the client and ensuring a win-win solution for both parties. Our services will include, but are not limited to; letters, phone calls, legals and external debt collection if and when required.

### Collection training and policy development

We will empower your staff members with on-going education and training covering the importance of a proactive debt collection strategy, the process for preventing overdue accounts and bad debts, the engagement of any debt collection or legal teams, your credit documents and terms of trade.

A professional credit policy will also be crafted by our trusted team of advisers, tailored to the specific needs of your business. We welcome the opportunity to help you find solutions to your challenges, explore opportunities to maximise your profitability and minimise any of your financial concerns.

**%** 0800 494 569

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#### Who are we?

Behind every business is a story. At Findex – we start with understanding your reason to get up in the morning. When we understand your story, we can help you through every step of your journey today, whilst helping you prepare for the challenges of tomorrow.

As one of Australasia's leading integrated advisory firms, we provide uniquely tailored, integrated solutions for people, businesses, government organisations and institutions that transform and grow as their needs do. We pride ourselves on a high touch, personalised approach to help our clients achieve their financial, professional and life goals. With over 110 offices throughout Australia and New Zealand, our vast geographical footprint provides you direct access to our expert advisers, the ability to respond to international and national issues, access to competitive solutions in your location, while understanding and supporting local communities.

#### A tailored solution for your business needs:

We know getting the right advice can often be hard – and sometimes it leaves you wondering what else you can do to future proof your finances.

That's why we deliver a wide range of services under one roof, so you can have a tailored solution that best fits your individual needs, and your future. We call it our Family Office approach. As part of this offering you have access to:

- A single, trusted point of contact for all your financial affairs.
- A comprehensive suite of professional services and products.
- Specialist, and skilled advisers under one roof.



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