

# KROGER CREATIVE KPM SPEC SHEET

VERSION 2.0 | 08.2019

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### TONE OF VOICE

Do not include copyrights or disclaimers, unless legally necessary (documentation required).

Brand and/or manufacturer logo can be featured, unless it is part of an enterprise campaign, in which case, the campaign logo will take priority.

Copy should be uplifting and upbeat, per Kroger Tone of Voice.

- > Suggestive rather than directive.
- > Avoid copy that assumes customer can be identified by: lifestyle, activities, demographics, or gender.
- > Avoid provocative statements.
- > Avoid competitive language (toward other products or retailers).
- > Do not direct customers to external websites, memberships, or rewards programs.
- > Do not include phone numbers or email addresses.
- > Avoid using phrases or taglines that may be trademarked by competing retailers (e.g. "Just for You"). See Appendix.
- > Avoid "So we've sent you these savings" or "We're sending you these savings."
- > Avoid capitalizing words with the exception of "OFF" and "NEW"

CTA must be simple and clear. See Appendix for suggested CTA wording. Include digital coupon savings in headline, where applicable.

Avoid copy that references item location within the store.

When driving media to a coupon, include a digital coupon callout in the copy (e.g. "Save \$X on Product with digital coupon") or use the "Get the Coupon" CTA. This helps prime our Customer to take the next step and load the offer to their card.

### COMPETING RETAILER LANGUAGE TO AVOID

#### Ahold Delhaize

> Food Lion: MVP Customer, "Shop, Swipe, and Save"

> Giant: BONUSCARD®

> Hannaford: My Hannaford Rewards

> Stop & Shop: None

Albertsons: just 4 U, Club Card, Preferred Card, Grocery Rewards

Aldi: None

Amazon: Amazon Prime, Amazon Smile

CostCo: Gold Star Member, Gold Star Executive Member

H-E-B: Points Club Rewards®

Hy-Vee: Fuel Saver + Perks, Comeback Bonus Bucks, Hy-Vee Deal\$®, Hy-Vee Aisles Online®

Meijer: mPerks®

Price Chopper: AdvantEdge Card

Publix: None

Safeway: just 4 U, Gas Rewards

Target: REDcard, Target Restock (delivery), GiftNow®, Cartwheel (app, name being retired), "Expect More. Pay

Less."

Trader Joe's: Fearless Flyer® (circular)

Wakefern Food Corp.:

ShopRite: Price Plus® Club Card, SavingStar® (3rd party partner), Downtime Dollar\$

Price Rite: MyPriceRite

The Fresh Grocer: Price Plus® Club

WalMart: Savings Catcher®, "Save Money. Live Better."

Sam's Club: None

Wegmans: Shoppers Club

Whole Foods: Rewards (defunct, replaced by Amazon Prime)

WinCo: None

Winn Dixie: SE Grocers rewards card, Winn-Dixie Customer Reward Card (defunct)

# SUGGESTED CTA WORDING

### **Preferred**

Get the Coupon

### **Alternatives**

Check Out Savings

Get the Savings

Get Your Coupon

Redeem Now

Redeem Savings

Save Big

Save Now

Score Your Coupon

See Coupon Savings

Start Saving

View Your Saving

### **Non-Coupon**

CTAs Check it Out

Discover More

Find Out How

Find Out More

Get More Details

Get Started

Learn More

Let's Explore

See What's New

Shop Now

Start Shopping

Take a Look

### **DISPLAY**

### CO-BRANDED DIGITAL BANNER ADS

### **SPECIFICATIONS**

Dimensions: 160x600; 300x250; 300x600; 320x50; 728x90

Resolution: 72 dpi

Animated Ad Format: HTML5

Animation Run Time: 15 sec (max of 3 loops)

Static Ad Format: .jpg or .gif

File Size: < 150 kb Includes CTA: Yes

#### **GUIDELINES**

Must include "Banner Bar" on all ads.

Banner logos must include the following text: Available At,

New At, or Exclusively At.

Must include 1 px border (#00000).

Must include click tag for functional click-thru.

Must provide static back-up images for banners/divisions.

### **FILE NAME CONVENTION**

 $KPM\_mediaLiveDate-YYMM\_MFN\_clientname\_CV\{creativeVersionNumber\}\_\{division\}\_\{templateSize\}.jpg\\For\ Example:$ 

KPM\_1908\_Kroger Private Selection\_CV1\_Kroger\_300x250.jpg

### **ORGANIZATION OF FINAL FILES**

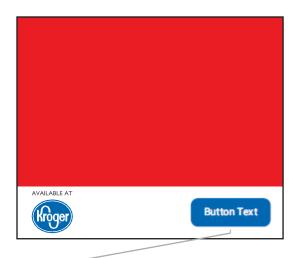
Zip: All Campaign Files

Folder: One folder for each creative version Subfolders: One folder for each creative size

Within subfolders: All versions for each division banner

#### ANIMATED TECHNICAL SPECS

To be provided separately.



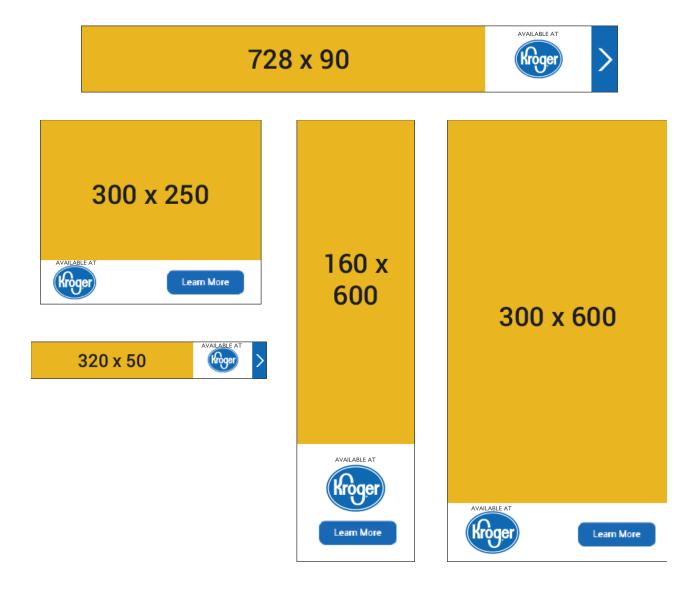
### **BUTTON**

Height: 30 px

Corner Radius: 8 px Button Color: #0068B3 Font: Roboto Medium Case: Initial Case Font Color: #FFFFF Character Limit: 25



### CO-BRANDED BANNER BAR - USAGE & SPECS



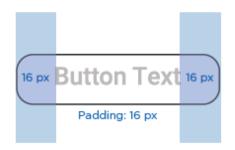
# **CTA BUTTON - DISPLAY**

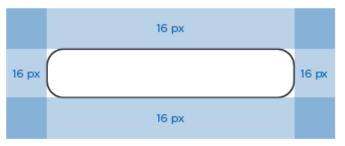
Corner Radius: 8 px Padding: 10 px

Font: Roboto Medium, 12 px

Case: Initial Case Font Color: #1D1E1F Character Limit: 25







Spacing: 16 px

### ADDITIONAL EMAIL COPY GUIDELINES

Reference Page 2 for Kroger Tone of Voice Guidelines.

Instead of mentioning a specific store in copy, use the code xBannerdisplaynamex. This will automatically populate with Kroger, Fred Meyer, QFC, etc.

Do not stylize or format text in headlines or calls to action (no bolding, italicization or underlining).

### **Email Subject Lines:**

Subject Line should call out the deal and savings amount without being deceptive (e.g. if it's a BOGO don't say "Free Product for You")

No taglines, registered trademarks or special characters allowed in the subject line. (Initial Case)

*Examples:* Special Savings on Pure-Squeezed Juice / Special Savings on Ethically Sourced Chocolate/Savings on Organic Craft Yogurt / A Special Offer on a Delicious Dinnertime Classic

### **Email Preheader Text:**

A short line of copy teasing the savings, which will appear under the subject line in most inboxes. Product names, taglines and registered trademarks are permitted. (Sentence Case)

*Examples include:* Exclusive offer for 100% orange juice. / Exclusive offer on premium chocolate. / Special savings to scoop up. / Savings on fast, flavorful rice.

### **EMAIL MODULE**

### **IMAGE**

Dimensions: 550 x 310 Resolution: 72 dpi File Format: .jpg

File Size: 80kb min; 120kb max

(robust photography)



550 px

### COPY

Subject Line Character Limit (Including Spaces): 20

Subject Line Copy: Initial Case

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case Body Character Limit: 135

Body Copy: Complete Sentences (Sentence Case)

CTA Link Character Limit: 20

CTA Copy: Lead Caps

## Lorem Ipsum Dolor Sit Amet

310 px

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Proin sed ipsum laoreet, posuere libero sed volutpat.

### Call to Action>



EMAIL MODULE EXAMPLE

# **Boost Music Programs**

Turn Up The Flavor® with unique Lay's® flavors. Lay's is proudly supporting the Save the Music Foundation with a \$100K donation.

### Shop Now >

### NO OFFER TEMPLATE



SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

HERO IMAGE

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

COPY

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case

Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

CTA

Only use CTA if linking to a shoppable page or other destination. CTA copy can be changed.

CTA Character Limit: 20 CTA Copy: Lead Caps

### SINGLE OFFER TEMPLATE



**EMAIL EXAMPLE** 

#### SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

### PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

#### HERO IMAGE

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

#### **COPY**

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case

Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

#### OFFER PRODUCT IMAGE

Dimensions: 550x310 px

Resolution: 72 dpi File Format: .jpg

File Size: 80kb min; 120kb max (robust photography)

### OFFER COPY

Headline Character Limit (Including Spaces): 30

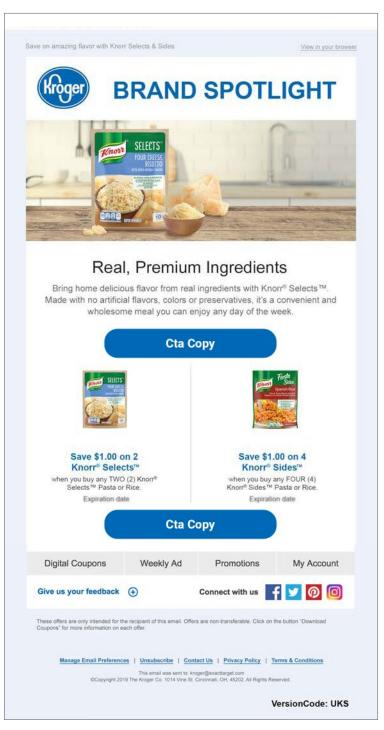
Headline Copy: Initial Case Body Character Limit: 135

Body Copy: Complete Sentences (Sentence Case)

CTA Character Limit: 20 CTA Copy: Lead Caps

Standard legal is required. Please do not edit.

### TWO OFFER TEMPLATE



**EMAIL EXAMPLE** 

### SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

### PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

#### HERO IMAGE

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

#### COPY

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case

Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

### OFFER PRODUCT IMAGE

Dimensions: 260x260 px

Resolution: 72 dpi File Format: .jpg

File Size: 80kb min; 120kb max (robust photography)

### OFFER COPY

Headline Character Limit (Including Spaces): 30

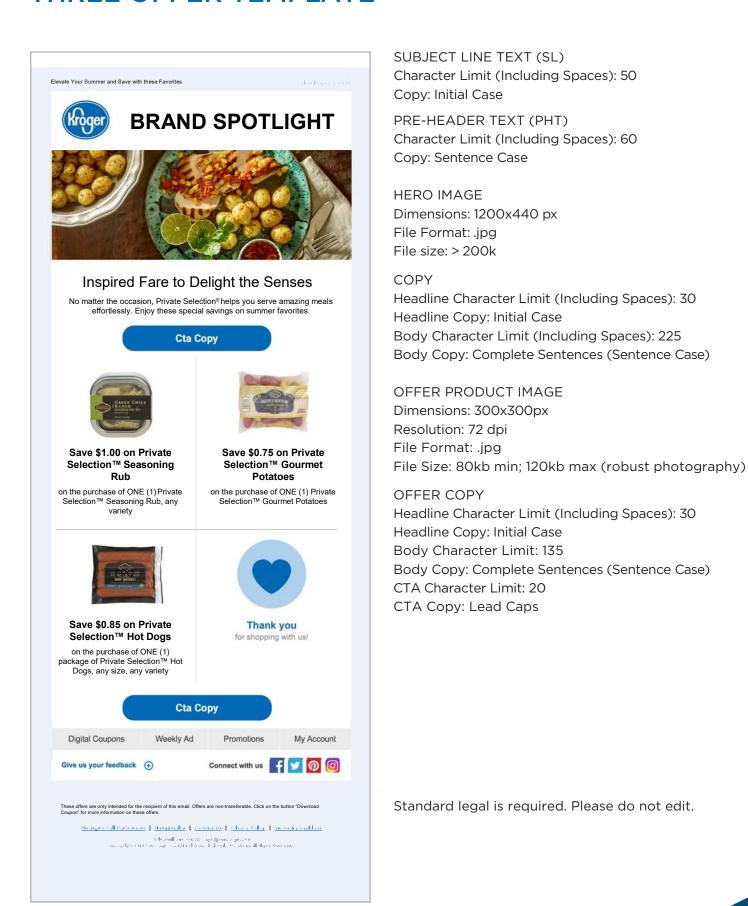
Headline Copy: Initial Case Body Character Limit: 135

Body Copy: Complete Sentences (Sentence Case)

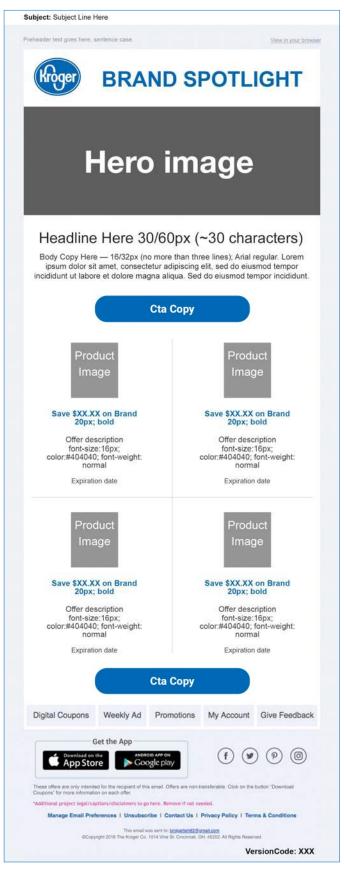
CTA Character Limit: 20 CTA Copy: Lead Caps

Standard legal is required. Please do not edit.

### THREE OFFER TEMPLATE



### FOUR OFFER TEMPLATE



SUBJECT LINE TEXT (SL)

Character Limit (Including Spaces): 50

Copy: Initial Case

PRE-HEADER TEXT (PHT)

Character Limit (Including Spaces): 60

Copy: Sentence Case

HERO IMAGE

Dimensions: 1200x440 px

File Format: .jpg File size: > 200k

COPY

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case

Body Character Limit (Including Spaces): 225 Body Copy: Complete Sentences (Sentence Case)

OFFER PRODUCT IMAGE

Dimensions: 300x300px

Resolution: 72 dpi File Format: .jpg

File Size: 80kb min; 120kb max (robust photography)

OFFER COPY

Headline Character Limit (Including Spaces): 30

Headline Copy: Initial Case Body Character Limit: 135

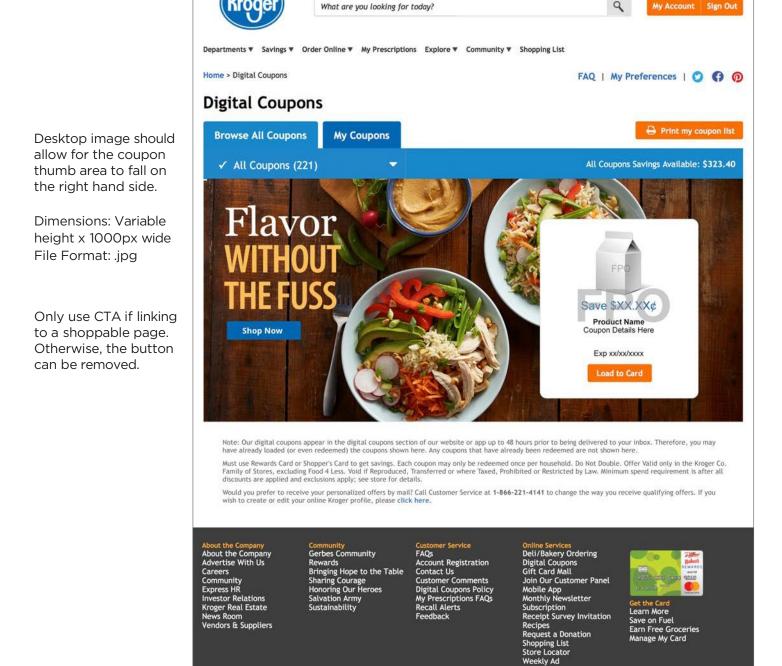
Body Copy: Complete Sentences (Sentence Case)

CTA Character Limit: 20 CTA Copy: Lead Caps

Standard legal is required. Please do not edit.

### LANDING PAGE TEMPLATE

SINGLE OFFER



All Contents © Copyright 2018 The Kroger Co. All Rights Reserved Pharmacy Privacy Notice | Terms and Conditions | Privacy Policy

My Store: 5080 Delhi Pike, Cincinnati, OH | Find a Store

**DESKTOP EXAMPLE** 

Desktop Landing Page Version Code:UBF

# MOBILE LANDING PAGE TEMPLATE

SINGLE OFFER

Mobile image will need to be supplied second size/crop for mobile execution.

File Format: .jpg

Dimesions: Variable height x 640px wide



MOBILE LANDING PAGE EXAMPLE

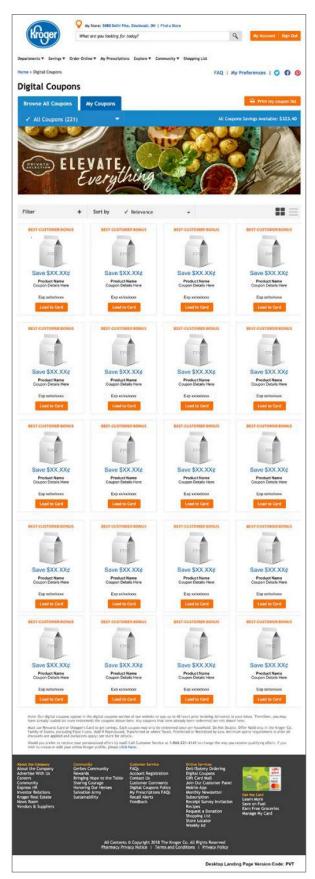
Only use CTA if linking to a shoppable page. Otherwise, the button can be removed.

# LANDING PAGE TEMPLATE

### MULTIPLE OFFER

Dimensions: Variable height x 1000px wide File Format: .jpg

Coupons can stay FPO.



DESKTOP EXAMPLE; MULTIPLE OFFERS

# LANDING PAGE TEMPLATE

### MULTIPLE OFFER

Mobile image will need to be supplied as a second size/crop for mobile execution.

Dimensions: Variable height x 640px

wide

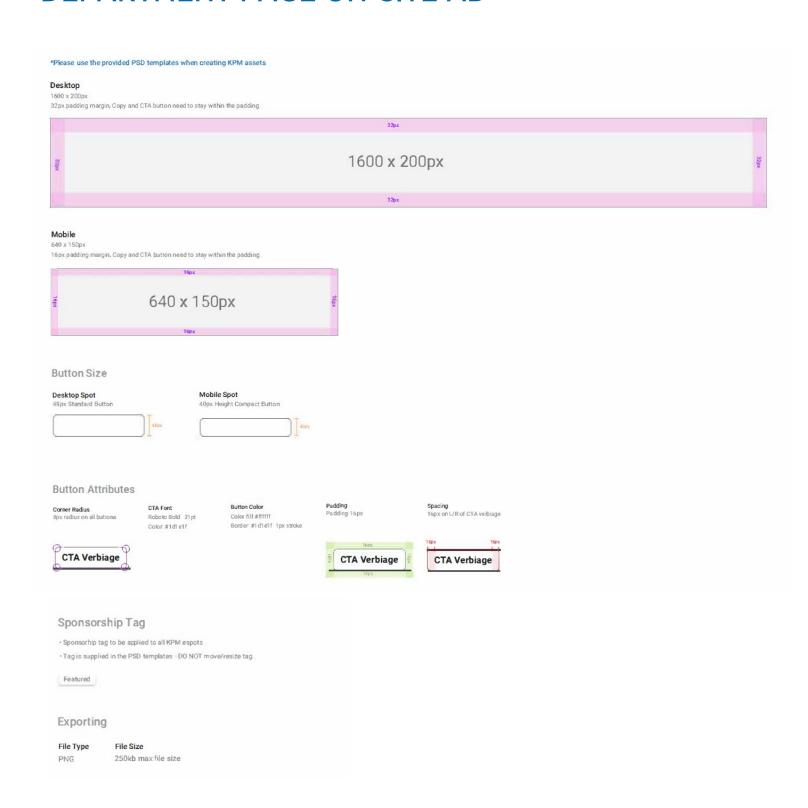
File Format: .jpg

The mobile template is the same regardless of the number of coupons. Multiple offers show in a single column for a mobile execution.



MOBILE EXAMPLE; MULTIPLE OFFERS

# **DEPARTMENT PAGE ON-SITE AD**



# PROMOTIONS PAGE ON-SITE AD

### **IMAGE**

Dimensions: 500 x 500 Resolution: 72 dpi

File Format: .jpg or PNG

File Size: 80kb min; 120kb max (robust photography)

### COPY

Headline Word Limit: 10 Headline Copy: Initial Case Body Word Limit: 50

Body Copy: Complete Sentences (Sentence Case)

CTA: Reference Approved CTA List File Format: Word Document

### Example



# Up to \$35 in Summer Wellness Savings

Give your body some extra love this summer! Save up to \$35 on essentials for summer health and personal care when you order for pickup or delivery.

Shop & Save

# PROMOTIONS PAGE ON-SITE AD

### **IMAGE**

Dimensions: 300 x 300 Resolution: 72 dpi

File Format: .psd (working files) AND .jpg or PNG

\*Include no more than three products in the image - or - single brand logo

### COPY

Headline Copy Character Limit (Including Spaces): 30

Headline Copy: Initial Case File Format: Word Document

### **Examples**



10 for \$10 on School Faves!



20% OFF Home Chef with Card



Save on Tasty Everyday Wins

# **PANDORA**

### Pandora Audio and Companion Banner Ads

#### **SPECIFICATIONS**

Web/Mobile Audio: :15 secs or :30 secs; Max File Size: 5 mb; Animated Creative Accepted: NO; File

Type: .mp3

Web Audio Tile: 500x500; Max File Size: 100k; Animated Creative Accepted: NO; File Type: .jpg

Web Audio Banner: 300x600 or 300x250; Max File Size: 100k; Animated Creative Accepted: YES;

File Type: Static = .jpg or Animated = HTML5 (non-rich media/no sound, 3x loop, 15s max time)

Mobile Audio Banner: 300x250; Max File Size: 100k: Animated Creative Accepted: YES; File Type:

Static = .jpg or Animated = HTML5 (non-rich media/no sound, 3x loop, 15s max time)

Web/Mobile Banner includes CTA: YES

#### **GUIDELINES**

Audio creative must mention ability to purchase advertised item/brand at applicable Kroger banners

For example: Find at your local Kroger store or Purchase at your local Fry's store

Must include "Banner Bar" on all ads.

Banner logos must include the following text: Available At, New At, or Exclusively At.

Must include 1 px border (#00000).

Must include click tag for functional click-thru.

### FILE NAME CONVENTION

KPM mediaLiveDate-

YYMM\_MFN\_clientname\_CV{creativeVersionNumber}\_{division}\_{templateSize}.jpg

For Example:

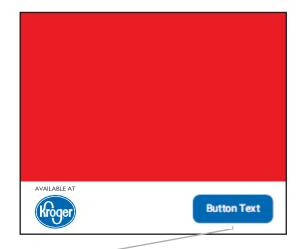
KPM\_1908\_Kroger Private Selection\_CV1\_Kroger\_300x250.jpg

### **ORGANIZATION OF FINAL FILES**

Zip: All Campaign Files

Folder: One folder for each creative version Subfolders: One folder for each creative size

Within subfolders: All versions for each division banner



### **BUTTON**

Height: 30 px

Corner Radius: 8 px Button Color: #0068B3 Font: Roboto Medium Case: Initial Case

Font Color: #FFFFFF
Character Limit: 25

### **PINTEREST**

### **IMAGE**

File Type: PNG or JPG Max File Size: 10MB

\*Creative Versions: 2 to 3 versions preferred

\*Must provide all creative versions with individual banner logos for all targeted divisions (Kroger, Bakers, Gerbes, Dillons, City Market, Kings, Fred

Meyer, Frys, QFC, Ralphs & Smiths)

\*\*Aspect Ratio: 2:3 (i.e. 1000px wide by 1500 px tall)

\*\* Any pin that has an aspect ratio greater than 2:3 may be cut off at the bottom when shown and may be penalized in the auction.

### COPY

Title Copy Max Character Count: 100

Description Copy Max Character Count: 500

File Type: DOC or DOCX

Bolding, text formatting and line spacing is not an option

Prioritize the first 1-2 sentences (most likely to show up in feed)



# #

#### CREATIVE BEST PRACTICES

- 1. Pick eye-catching imagery Platform users prefer high-quality, vertical images with a 2:3 aspect ratio (ex:  $1000 \times 1500$  pixels)
- 2. Make the brand the focal point The focus product should be front and center. Avoid using abstract or lifestyle imagery that doesn't showcase the brand.
- 3. Provide high-impact experiences Show consumers how the product fits into their individual lifestyle. Contextualize the brand based on consumer need (examples: a key differentiator, a usecase, and/or functional benefit).
- 4. Utilize a logo to drive association Subtly place a logo on every Pin. Avoid the lower right corner, as Pinterest product icons occupy that area.
- 5. Text overlay provides a stronger story Text overlay is the copy included on the Pin, making it stand out, providing additional context and enhancing the brand message. Keep text concise so it's easy for people to read on their phones.

### **Pre-Roll Video**

### **VIDEO**

File Type: : .avi, .mov, .mp4, .m4v, .mpeg, .mpg,. oga, .ogg, .ogv, .webm, .wmv

File Size: Video creatives hosted by Bid Manager can be up to 1 GB. Always upload a source file with the highest possible specifications you have available, so that Bid Manager can transcode the asset into as many serving files as possible. However, individual exchanges may have different maximum file sizes, so plan accordingly.

Duration: Video inventory supports a variety of durations up to 90 seconds (e.g. 15, 20,30,60,90 seconds). However, it is recommended to keep video under 30 seconds to ensure the best completion rates and most efficient CPMs.

Aspect Ratio: Landscape/horizontal videos must have an aspect ratio of 16:9 (for example,  $640 \times 360$ ) or 4:3 (for example,  $640 \times 480$ ). Portrait/vertical videos must have an aspect ratio of 9:16 (for example,  $360 \times 640$ ) or 3:4 (for example,  $480 \times 640$ ).

Clickthrough URL: Make sure the creative has a clickthrough URL specified. Note that the clickthrough URL will be opened in a new window.

#### VIDEO BEST PRACTICES

File Format: .mov or .mp4

Dimensions:

- Landscape/horizontal: 1280 × 720, 1920 × 1080, or 1440 × 1080
- Portrait/vertical: 720 × 1280, 1080 × 1920, or 1080 × 1440
- Square: 720 × 720, 1080 × 1080, 1920 × 1920

Aspect Ratio:

Landscape/horizontal: 16:9 or 4:3Portrait/vertical: 9:16 or 3:4

Codec: H.264

Frame Rate: 23.98 or 29.97 Bitrate: At least 20 Mbps Length: 15 or 30 seconds

File Size: Up to 1GB (per the DCM file size limit)

Black bars: No Letterboxing: No

#### **AUDIO BEST PRACTICES**

Codec: PCM (preferred) or AAC

Bitrate: At least 192 Kbps Bit: 16 or 24 bit only Sample Rate: 48 kHz Audio Settings: Required

#### **COMPANION BANNER CREATIVE**

Banner Size: 20K

File Type: JPG or HTML Animation Time: 15 seconds

Banner Sizes: 300x250, 728x90, 300x60

Companion Banner 18-24 FPS

### VIDEO CONTENT REQUIREMENTS

Ads must be distinguishable from a publisher's content. Ads can't appear as if they are actual content or links on a publisher's site.

# **Pre-Roll Video**

Kroger Logos: All Video must include the Kroger Family Circle of logo's (see below). This should be placed at the end of the video. High res image is available from 84.51°. The logo lock-up should not be manipulated in any manner. Logo lockup should be visible for at minimum 2 seconds of the video.



Prohibited Content: Tobacco, weapons, nudity, defamatory/hate content, illegal activities, profanities, spyware, offers of free gifts, links to quizzes/surveys, misleading claims, references to sex or sexuality